



## TO WHOM IT MAY CONCERN

Dear Sir/Madam

This serves to confirm that Transnet Freight Rail has enlisted the services of Connect The Dots Training & Consulting cc as a Service Provider. They have delivered on various projects for Transnet Freight Rail (TFR) since 2008.

Connect The Dots Training and Consulting cc has demonstrated their ability to take on large scale projects such as Business Process Re-engineering and Soft Skill projects that are of a training nature aimed at building capacity within TFR.

The team Connect The Dots Training and Consulting have proven to be very dependable and display a high level of skill and competence, ethics and professionalism at all times. They have demonstrated and proven their capabilities in the areas of:

- Project Management
- Material Design and Development (including Research)
- Facilitation / Training delivery
- Leadership development
- Process reengineering driven projects related to operational efficiency and optimization

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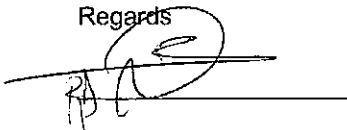
Connect The Dots Training and Consulting cc continues to play a pivotal role in the rollout of projects within Transnet Freight Rail for example:

- Business Process Reengineering Project Management and Training initiatives (Order to Execution – O2E)
- Soft Skills training programmes such as our Management Development Programme (MDP)

The Senior Management Team and employees have always demonstrated ethics and sound principles in their actions and interactions. They approach projects with the aim of always giving their best. We have found their deliverables to be of a high standard and excellent quality.

As an organisation, Transnet Freight Rail wishes them well in their business growth path, and we recommend that they be considered for similar and any related business opportunities.

Regards

A handwritten signature in black ink, appearing to be 'Gugu Nkosi', written over a horizontal line.

Gugu Nkosi

Talent Management (Manager)

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